

EXHIBIT "B"
to the
ADMINISTRATIVE SERVICES AGREEMENT
between
BLUE CROSS AND BLUE SHIELD OF FLORIDA, INC. D/B/A FLORIDA BLUE
and
ST. LUCIE BOARD OF COUNTY COMMISSIONERS

FINANCIAL ARRANGEMENTS

I. Effective Date

The effective date of this Exhibit is October 1, 2017.

II. Monthly Payments.

A. Each month, Florida Blue will notify the Employer of the amount due to satisfy the previous month's paid claims liability. Florida Blue also will provide the Employer with a detailed printout of the previous month's claims payments. The Employer agrees to pay the full amount of the bill within ten (10) days of the written notification. If the payment is not received by Florida Blue by the payment due date, the payment will be considered past due and subject to a late payment charge, as set forth below. Additionally, Florida Blue will immediately suspend claims until payment is received by Florida Blue.

B. The Employer agrees to pay to Florida Blue, each month during and after the term of this Agreement, an administrative fee, as set forth below. The Employer agrees to pay to Florida Blue, each month, the administrative fee within ten (10) days of the written notification of the amount due. If payment is not received by Florida Blue by the due date, the payment will be considered past due and subject to a late payment charge, as set forth below. Additionally, Florida Blue will immediately suspend claims until payment is received by Florida Blue.

III. Funding Information

A. Method of Funding Transfer: ACH

IV. Administrative Fees:

A. Administrative fees during the term of the Agreement:

\$60.65 per enrolled employee per month from October 1, 2017 through September 30, 2020. This fee includes a \$4.00 Agent of Record fee.

\$62.35 per enrolled employee per month from October 1, 2020 through September 30, 2021. This fee includes a \$4.00 Agent of Record fee.

- B. Administrative fees after the termination of the Agreement: 15% of claims paid.
- C. Florida Blue will pay Employer a \$50,000 wellness contribution in 2017, upon final execution of this Agreement, and Florida Blue will pay Employer a \$50,000 wellness contribution on October 1, 2018, upon renewal of the Agreement for any wellness related initiatives or activities. If the Employer terminates the Agreement without cause before September 30, 2021 the Employer will pay Florida Blue an early termination fee of \$200,000. Florida Blue will negotiate an annual wellness contribution on an annual basis.
- D. Access fees of up to 4.51% of Network Savings may be assessed for claims incurred in states under the BlueCard program as explained in more detail under Section III, subsection 3.9. This access fee will not exceed two thousand dollars (\$2,000) for any one claim and will not apply in Florida.

Network Savings is defined as the total of the amounts computed by subtracting each "allowed amount" for a particular service under the terms of a participating provider's written agreement from each "billed amount" for such service. In no event shall the term "Network Savings" include duplicate charges or billed amounts for services or supplies not covered under the Employer's Plan. The term "allowed amount" means the amount received as payment in full by a participating provider, under that provider's written agreement, from both Florida Blue and covered individuals under Employer's Plan for claims submitted to, and paid by Florida Blue for a particular covered service, and the term "billed amount" means the amount which would be received by such provider for the same covered service utilizing that provider's charges.

V. Late Payment Penalty

- A. A daily charge of .00038 times the amount of overdue payment.

VI. Expected Enrollment

- A. The administrative fees referenced above are based on an expected enrollment of: 981.
- B. If the actual enrollment is materially different from this expected enrollment, Florida Blue reserves the right to adjust the administrative fees as set forth in the Agreement. Administrative fees will be charged based on actual enrollment.